



Lead Cash Amounts Effective for Carrier Issue Dates Beginning 5.1.2017

Product Category	Carrier	Product	Lead Cash
Major Medical	Aetna	ALL	\$ -
Medicare Supplement	Aetna	ALL	\$ 5.00
Medicare Ancillary	Americo	Final Expense	\$ 10.00
Major Medical	Anthem	ALL	\$ -
Medicare Supplement	Anthem	ALL	\$ 5.00
Ancillary	Assurant	ALL	\$ 5.00
Short Term	Assurant	ALL	\$ -
Major Medical	Blue Cross Blue Shield of MI	ALL	\$ -
Ancillary	Colorado Bankers	ALL	\$ 5.00
Major Medical	Coventry	ALL	\$ -
Ancillary	Fidelity Life	ALL	\$ 5.00
Ancillary	Golden Rule	ALL	\$ 5.00
Fixed Indemnity	Golden Rule	ALL	\$ 10.00
Short Term	Golden Rule	ALL	\$ -
Major Medical	Golden Rule	ALL	\$ -
Ancillary	GTL	ALL	\$ 5.00
Fixed Indemnity	GTL	ALL	\$ 10.00
Major Medical	HCSC	ALL	\$ -
Medicare Supplement	HCSC	ALL	\$ 5.00
Fixed Indemnity	HII	ALL	\$ 10.00
Short Term	HII	Only STM Plans for 6+ months or 180+ days	\$ -
Ancillary	HumanaOne	ALL	\$ 5.00
Major Medical	HumanaOne	ALL	\$ -
Medicare Supplement	Humana Senior	ALL	\$ 5.00
Medicare Supplement	Loyal American	ALL	\$ 5.00
Fixed Indemnity	Loyal American	ALL (exc. Child Only Plans)	\$ -
Fixed Indemnity	Loyal American	Child Only Plans	\$ -
Medicare Supplement	Medico	ALL	\$ 5.00
Major Medical	Molina	ALL	\$ -
Medicare Supplement	Mutual of Omaha	ALL	\$ 5.00
Ancillary	National General	ALL	\$ 5.00
Fixed Indemnity	National General	ALL	\$ 10.00
Short Term	National General	ALL	\$ -
Gap	SecureAssist	ALL	\$ -
Medicare Ancillary	Transamerica	Final Expense	\$ 10.00
Medicare Supplement	United American	ALL	\$ 5.00
Medicare Supplement	UnitedHealthcare	ALL	\$ 5.00
Ancillary	USA+	ALL	\$ 5.00
Fixed Indemnity	USA+	ALL	\$ 10.00
Ancillary	VBA	ALL	\$ 5.00