

2017 Sales Presentations for AARP® Medicare Supplement Plans are Now Available

The 2017 AARP® Medicare Supplement Plans Sales Presentation is now available on the **Agent Toolkit in all states.**

The Sales Presentation is designed for you to use at formal and informal marketing/sales events, such as community meetings, retail kiosks and one-on-one appointments.

The **Sales Presentation is state-specific**, so be sure to use the appropriate version for the state in which you are licensed, appointed and offering plans.

Where to Find Sales Presentations

Download Sales Presentations free of charge from the Agent Toolkit under:

English Material > AARP Medicare Supplement > Sales Presentations.

Note: The Sales Presentation is filed with each state's Department of Insurance and cannot be altered except where personalization is indicated.

Tabletop Flipchart Version

A Tabletop Flipchart version of the Sales Presentation is also available for you to order from the Agent Toolkit under English Material > AARP Medicare Supplement > Sales Presentations for \$15. The Tabletop Flipchart is an ideal tool for use when presenting to four attendees or less.

Sales Presentation Facilitator Guide

The Facilitator Guide is a helpful aid for you to use when presenting AARP Medicare Supplement products. It is available under Sales Presentations on the Agent Toolkit as a separate electronic file for download only. On each page of the Facilitator Guide, there is a snapshot of the corresponding Sales Presentation slide with helpful tips and reminders about points to highlight when addressing your audience. Remember, the Facilitator Guide is not state-specific and is intended for your use only. It must not be shared with consumers.

Contact

For more information, please contact your AARP Medicare Supplement Insurance Plans Regional Sales Director.



For **member-related issues**, please call Producer Help Desk at 1-888-831-8581 and follow the telephone prompts for Application Status or Member Services. Please do *not* send e-mails to the Producer Help Desk for member-specific issues.

If you have questions that are **not related to a specific member**, such as commissions, certifications, etc., you may call or email the Producer Help Desk at phd@uhc.com (please include your agent Writing Number in the email subject line).

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